AGORA 2019

WE HAVE BEEN RESPONSIBLE BUSINESS FOR THE LAST 30 YEARS. EVERYDAY.



FOR THE LAST 30 YEARS AGORA GROUP HAS CONDUCTED OPERATIONS ON THE POLISH MEDIA MARKET. AGORA'S PORTFOLIO OF MEDIA CONSISTS OF: AD, PRESS, CINEMAS, MOVIES, OUTDOOR ADVERTISING, INTERNET, RADIO AND FOOD SERVICES.

HOW MAY YOU KNOW US?

DO YOU HAPPEN TO READ 'GAZETA WYBORCZA', 'WYSOKIE OBCASY', 'AVANTI', 'LOGO', OR 'KSIĄŻKI. MAGAZYN DO CZYTANIA'? DO YOU SUBSCRIBE TO WYBORCZA.PL?

wyborcza wyborcza.pl

9_M

readers of articles in 'Gazeta Wyborcza' and on Wyborcza.pl

300 K

users of paid content of 'Gazeta Wyborcza' and Wyborcza.pl

8.8_M

visitors of online services of 'Gazeta Wvborcza'

DO YOU HAPPEN TO GO TO HELIOS CINEMA NETWORK?

HELIOS

the cinemas

multiplex cinemas in Helios chain

14.0_M

tickets purchased for screenings in Helios cinemas

share of Helios cinemas in total volume of sold cinema tickets



DO YOU HAPPEN TO BUY BOOKS AND CDS, DVDS ETC. OF AGORA'S PUBLISHING HOUSE FROM KULTURALNYSKLEP.PL AND PUBLIO.PL?









1.4_M

copies of books and CDs of Wydawnictwo Agora (Agora's Publishing House)

DO YOU WATCH MOVIES DISTRIBUTED OR PRODUCED BY NEXT FILM?





















4.9_M

viewers of NEXT FILM titles 9

titles of NEXT FILM introduced to cinemas

28.7 %

share of NEXT FILM in total number of cinemagoers in Poland

DO YOU HAPPEN TO EAT AT PAPA DIEGO, VAN DOG OR PASIBUS?







20

fast casual restaurants in Helios capital group in 2019:







12

Papa Diego restaurants serving Mexican food

2

Van Dog restaurants

6

Pasibus restaurants serving burgers created on the basis of original recipes

DO YOU VISIT GAZETA.PL?



83

services of Gazeta.pl

16.3_M

visitors of websites of Gazeta.pl group

526_M

visits of online services of Gazeta.pl group **59**%

share of Gazeta.pl sites among internet users

12.7_M

users of Gazeta.pl services on mobile devices

ARE YOU FAMILIAR WITH OUR TECHNOLOGICAL BRANDS?





159™

place of Yieldbird among the most dynamically growing technological companies in EMEA 38TH

place of HRlink among the most dynamically growing technological companies in CE

DO YOU TAKE PART IN AGORA'S MUSIC FESTIVALS?



prane24

festiva



Music festivals and cultural events:

6TH

Olsztyn Green Festival **4**TH

Co Jest Grane 24 Festival

TH Bia

Białystok New Pop Festival **2**TH

#będzieczytane Ełk





DO YOU PAY ATTENTION TO CITYLIGHT ADVERTISING DISPLAYS POWERED BY AMS?





AMS OOH advertising displays:

536

cities with AMS OOH advertising infrastructure **23.5** _K

advertising displays of AMS

1580

state-of-the-art public transport shelters in Warsaw

DO YOU HAPPEN TO LISTEN TO RADIO TOK FM, RADIO ZŁOTE PRZEBOJE, ROCK RADIO OR RADIO POGODA?









GRUPA RADIOWA AGORA (GRA) 4

radio brands

59

9 stations

6.4

share of Agora Group in total radio audiences

15%

the highest share in audience time in eight largerst cities in Poland

153 MINUTES

average listening time of daytime broadcasts of stations belonging to Grupa Radiowa Agora (GRA)

20000 subskrybentów

GRA online:

20 K

premium subscriptions of Radio TOK FM in the end of December 2019

■ WE ARE BIG CAPITAL GROUP

23

companies in consolidated capital group of Agora

PLN 1.2 BILLION

net sales of Agora Group [excl. MSSF 16] 9.5 %

YOY increase of net sales of Agora Group

PLN 114.8 M

EBITDA of Agora Group in 2019 [excl. MSSF 16]

93.3 % 🔺

YOY increase of EBITDA of Agora Group

PLN 16.2 M

net profit of Agora Group (adjusted) [excl. MSSF 16]

DEVELOPMENT OF CSR STRATEGY







GOALS OF AGORA GROUP IN 2020



MANAGEMENT AND REPORTING:

strategic cooperation with a partner organization / institution for developing responsible business and sustainable growth in the organization



ENVIRONMENT:

replace air conditioning units in Agora building



EMPLOYEES:

implement a comprehensive e-learning system for employees



ETHICS AND COMPLIANCE:

implement and communicate "Policy of Accepting and Offering Gifts and Other Benefits in Agora S.A."

OUR ACHIEVEMENTS

MORE THAN **80** AWARDS AND DISTINCTIONS FOR THE AGORA GROUP









FRIENDLY WORKPLACE



4,822

INDIVIDUALS WERE WORKING ON PERMANENT EMPLOYMENT CONTRACT OR COOPERATED

2,626

INDIVIDUALS EMPLOYED ON A PERMANENT EMPLOYMENT CONTRACT













88%

permanent

96% full time

92%

of Agora Group employees used MyBenefit platform

In-house training

208

employees attended in-house training sessions that spanned

25.5

training days in total

1533

Total number of employees who received appraisal talks

10

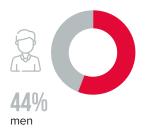
Employee projects in Agora of Ideas

2.3%

YOY increase of payroll and employee benefits

DIVERSITY AT WORK AND IN SOCIETY

Structure by gender:



Structure by age:







14% > 50 y.o.

16% 30 y.o.

Equal treatment:



52%

share of women in middle and senior management positions in Agora Group Higher education:



71%

of all employees of Agora Group have higher education Employees with disabilities:





3.7%

of the employees of Agora Group are individuals with disabilities

ETHICS AND COMPLIANCE

Internal policies and codes of Agora

External industry codes of conduct and other documents adopted by the entities of Agora as regulatory

Internal and external whistleblowing systems, including protection of whistleblowers



Communication of values and principles to employees, business partners and all stakeholders



Education of employees and collaborators



Individuals responsible for the implementation of the ethics system, including compliance officer



Cyclical monitoring or ethical risks

Whistleblowing System









12

number of cases registered through Ethics Line In 2019, including:



suggestions



cases of misconduct

External Codes of conduct:





RELATIONS WITH CUSTOMERS, CLIENTS AND SUPPLIERS

CODE OF CONDUCT FOR SUPPLIERS AND CONTRACTORS OF AGORA

The document specifies codes in the following areas:

- responsible relations with stakeholders
 - ethics and transparency standards in relations with suppliers, contractors and business environment
- fair competition
- environmental impact and sustainable growth
- respecting human rights
- compliance and anti-corruption



"CODE OF GOOD PRACTICES IN CUSTOMER SERVICE"



ACCESS TO PRODUCTS AND SERVICES FOR DIVERSE GROUPS



CAUSE-RELATED MARKETING



SERVICE QUALITY AND SECURITY



SURVEYS AMONG READERS AND USERS

WORK FOR SOCIETY



CARE ABOUT THE ENVIRONMENT



Environmental Policy of Agora S.A. as well as implemented environmental procedures and programmes help to achieve environmental goals and monitor the results.

Communication and promotion of ecological behaviours among employees:



15.5 K bike rentals and returns to Agora Veturilo station in 2019



71 K plastic bottles were eliminated annually by transition to tap water, which translates into

1.5 TONS waste reduction



Environmental goals

17% electricity consumption

20% reduction of water consumption and effluent discharge in the office buildings

TRANSPARENT TO SHAREHOLDERS

20 YEARS

on the capital market

40

awards and distinctions for Agora both on the Polish market and internationally

In 2019 Agora received awards: "Leader of Online Communications", "Best IR Service" as well as "Transpatent company of 2018" and CSR "Silver Leaf" of Polityka weekly.







Data refer to 2019, unless indicated otherwise. Source: raportCSR.agora.pl/EN