

CONSOLIDATED RESULTS FOR THE FIRST QUARTER 2000

These results are prepared under International Accounting Standards on a consolidated basis.

Detailed information about the Group's performance was presented in the non-consolidated report for the 1-st quarter 2000 published on May 5, 2000 .

FINANCIAL HIGHLIGHTS

Revenues rose 23.6 % to PLN 185.0 million (1999: PLN 149.7million). Operating profit rose 39.3% to PLN 53.4 million (1999: PLN 38.3 million) and pretax profit reached PLN 59.2 million (up 52.1%) and net profit was PLN 43.3 million.

Operating costs were up by 18.1 % to PLN 131.7 million and before Depreciation & Amortisation (D&A) rose by 18.0 % to PLN 119.7 million. Operating margins before D&A (EBITDA) rose to 36.6% from 34.1% and operating margins post D&A (EBIT) increased to 30.1% from 27.5% in 1999.

Net operating cashflow was PLN 43.3 million compared to PLN 75.1 million in 1999.

ADDITIONAL INFORMATION

5% shareholdings

According to the best knowledge of the Company the following shareholders hold more than 5% votes at the general Meeting of Shareholders (in parentheses share in the total number of votes at the end of 4th quarter 1999):

Agora-Holding Sp. z o.o. – 47.8% (47.8%);
Cox Poland Investment, Inc. – 12.19% (12.19%);
Bankers Trust Company – 9.15% (9.67%).

Litigation

The Agora SA Group has not entered into litigation or have been litigated for claims or liabilities that in total exceed 10% of the Company's equity.

Agora SA

Consolidated balance sheets as at 31 March 2000 and 1999

(all amounts in PLN thousands unless otherwise indicated)

	As of 31 March	
	2 000	1 999
Assets		
Current assets:		
Cash and cash equivalents	43 054	426 905
Short-term securities	180 246	10 033
Accounts receivable and prepayments	104 116	75 981
Inventories	17 978	16 171
	<u>345 394</u>	<u>529 090</u>
Long-term assets:		
Property, plant and equipment	524 247	287 044
Intangible assets	34 242	40 848
Investments	41 921	33 903
	<u>600 410</u>	<u>361 795</u>
Total assets	<u>945 804</u>	<u>890 885</u>
Liabilities and shareholders' equity		
Current liabilities:		
Accounts payable and accrued charges	123 049	103 287
Short-term borrowings	-	121 863
	<u>123 049</u>	<u>225 150</u>
Long-term liabilities:		
Long-term borrowings	80 083	73 285
Deferred income taxes	11 708	5 666
	<u>91 791</u>	<u>78 951</u>
Shareholders' equity:		
Share capital	56 758	56 758
Share premium	367 138	367 138
Retained earnings and other reserves	307 068	162 888
	<u>730 964</u>	<u>586 784</u>
Total liabilities and shareholders' equity	<u>945 804</u>	<u>890 885</u>

Starting 30 June 1999 the Group changed balance sheet presentation with respect to treasury bills. In order to reflect the intended use of such assets, they are now being presented under the "Cash and cash equivalents" caption of the balance sheet. The comparative balance sheet as of 31 March 1999 has been restated to conform to the current presentation. The effect of the change is an increase of the cash and cash equivalents and decrease of short - term securities by an amount of 70 051 KPLN as at 31 March 1999 .

Agora SA

Consolidated income statements for the three months ended 31 March 2000 and 1999

(all amounts in PLN thousands unless otherwise indicated)

	3 months ended 31 March	
	2 000	1 999
Sales	184 961	149 701
Operating costs	<u>(131 561)</u>	<u>(111 380)</u>
Operating profit before associated undertakings and other charges	53 400	38 321
Other charges	-	-
Share of losses in associated undertakings	-	-
Amortisation of goodwill in associated undertakings	-	-
Provision for losses on other investments	-	<u>(1 000)</u>
Profit after associated undertakings and other charges	53 400	37 321
Interest and financial items	5 742	1 583
Dividends received	31	-
Profit (loss) before income taxes	<u>59 173</u>	<u>38 904</u>
Income taxes	<u>(15 834)</u>	<u>(9 146)</u>
Net profit (loss) for the period	<u>43 339</u>	<u>29 758</u>
Earnings (losses) per share (in PLN)	<u>0,76</u>	<u>0,66</u>

Agora SA

Consolidated cash flow statements for the three months ended 31 March 2000 and 1999

(all amounts in PLN thousands unless otherwise indicated)

	3 months ended 31 March	
	2 000	1 999
Operating activities		
Operating profit before associated undertakings and other charges	53 400	38 321
Depreciation of plant, property and equipment	9 925	8 234
Amortisation of intangible assets	1 961	1 697
(Profit)/loss on disposal of plant, property and equipment	2 348	-
	<u>67 634</u>	<u>48 252</u>
Other charges	-	-
Movement in operating working capital	(19 438)	31 229
Net cash inflow before interest and tax	<u>48 196</u>	<u>79 481</u>
Interest received	1 545	-
Interest paid	(38)	(122)
Foreign exchange result	(1 145)	-
Tax paid	(5 300)	(4 309)
Net cash from operating activities	<u>43 258</u>	<u>75 050</u>
Investing activities		
Capital expenditure, net	(68 561)	(31 704)
Acquisition of subsidiary undertaking, net of cash acquired	-	-
Increase of long-term investments, net	(3 405)	(795)
Redemption/(acquisition) of short-term securities	34 522	(8 743)
Result on forward foreign exchange, future interest rate contracts	852	-
Dividends received	31	-
Net cash used in investing activities	<u>(36 561)</u>	<u>(41 242)</u>
Financing activities		
Increase / (decrease) in borrowings	-	-
Public offering equity contributions	-	375 854
Public offering expenditure	-	-
Net cash from financing activities	<u>-</u>	<u>375 854</u>
Change in cash and cash equivalents	<u>6 697</u>	<u>409 662</u>
Movements in cash and cash equivalents		
At start of period	36 357	17 243
Increase	6 697	409 662
At end of period	<u>43 054</u>	<u>426 905</u>

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Consolidated statement of changes in shareholders' equity for the 3 months ended 31 March 2000

(all amounts in PLN thousands unless otherwise indicated)

	Share capital	Share premium	Retained earnings	Other	Total
At 31 December 1998	44 141	-	128 543	8 625	181 309
Issue of ordinary shares	12 617	-	-	-	12 617
Other movements	-	-	7 587	(7 586)	1
Net profit for the year	-	-	126 446	-	126 446
Share premium from initial public offering	-	367 138	-	-	367 138
At 31 December 1999	56 758	367 138	262 576	1 039	687 511
Net profit for the 3 months	-	-	43 339	-	43 339
Other movements	-	-	-	114	114
At 31 March 2000	56 758	367 138	305 915	1 153	730 964